

About Romania

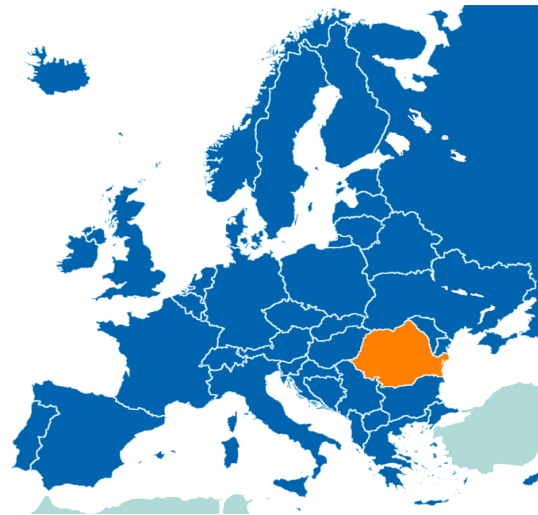
With a total population of 22 Mil inhabitants, Romania is the second largest country in Central and Eastern Europe.

Our strengths are the high percentage of educated people and high rate of foreign language speakers.

Almost 100% of Romanian young graduates are fluent in English and/or French, German, Italian or Spanish;

With 2.5 Million inhabitants, Bucharest is not only the administrative capital of the country, but also its economic center; More than 50% of national GDP is generated by companies headquartered in Bucharest;

Romania has important regional centers, like: Cluj, Brasov, Timisoara, Iasi and Constanta;



Outsourcing Opportunities in Romania

During the last five years many global players from different industries decided to take advantage of the Romanian skills and start outsourcing operations in Romania; The most important skills that they were looking for were:

- foreign languages;
- IT skills;
- financial skills;

Some of these operations were developed as shared services of multinational companies, or as support centers for Western-Europe customers;

All of these operations were highly successful, employing between 500 – 2500 people with plans to expand even further;

With average wages still at one-third of the Western European level, Romania is expected to remain an outsourcing spot for the next 20 years;



Advancing Your Business Through Outsourcing

AVANT CONSULTING S.R.L.

3 Fainari Str, Bucharest S2

Romania 021221

Email: office@avantconsulting.ro

www.avantconsulting.ro

About Avant Consulting

We started in 2002 as a business consultancy company, with competencies in the following industries: Retail&Distribution, Manufacturing, Aerospace&Defence and Public Sector

We invested in young talented people, with technical skills that cover communication and hardware infrastructure, networking, database, programming, etc;

Today we provide BPO and services for the most important IT technologies: Microsoft, Oracle and SAP:

Application Development

- o Application Maintenance
- o Software Testing
- o Test Management
- o Test Process Assessment / Improvement
- o Test Automation
- o Custom Programming

Database Services

- o Database Design
- o Database Integration
- o Database Migration
- o Database Administration

Business Process Outsourcing

- o Data Entry: Text, Numeric or Mixed Data
- o XML Conversion
- o HTML Conversion
- o Check Processing
- o Web Research
- o Form Processing
- o Resume Processing
- o Data Conversion, File Conversion & Media Conversion
- o Medical Billing
- o DTP Typesetting
- o Bookkeeping and Financial Accounting
- o Accounting Services
- o Financial Services
- o Payroll Services
- o Taxation Services
- o CAD / CAM Services
- o Web Designing
- o Search Engine Optimization
- o Animation and Multimedia
- o Back Office Operations
- o Call Center
- o Image Scanning and Indexing, Archiving
- o Image Scanning and OCR Cleanup
- o Transcription: Medical, Legal, News etc.

Server Administration

- o Operating system and server software upgrades
- o Operating system performance tuning
- o Mail Server administration (adding/deleting users, mail forwards, auto-responders)
- o Web Server and FTP Server management (access control, adding domains, password security, additional server modules installation and configuration)
- o Operating System Troubleshooting
- o Backups and restoring your data from backups
- o Server Reboots as and when necessary within our Monthly Management Plan
- o Installation of current Recommended and Security patches
- o Installation and management of Anti-virus software
- o Web log analysis usage reports

SAP Consulting Services

- o Business and IT strategic consulting
- o Business process design
- o Business transformation services
- o Conversion, migration, and landscape optimization
- o Integrated service delivery
- o IT transformation services
- o Services for SAP Customer Relationship Management
- o Services for testing
- o Solution and architecture design
- o Solution implementation
- o Solution integration
- o Solution optimization and upgrade
- o Technical implementation
- o Technology architecture design

Value Proposition

The values offered to our customers are:

Skilled and qualified personnel

People are the cornerstone of our business. Attracting and retaining highly motivated people is a critical success factor. They are highly educated and they receive ongoing training about the key elements of their job. Our people are equipped with the best tools in the industry to make them successful in their job.

Multilingual

We can assemble teams that speak various languages: English, French, German, Italian, etc;

We have continuous collaboration with major Romanian Universities, so we have enough potential resources to scale our teams according to customers needs and demand;

Dedicated to our Customers

The business solutions are developed and implemented by multi-disciplined teams consisting of professionals and consultants that work in close cooperation with our clients. To transform the designed processes into a smooth business service, we integrate the latest technology and allocate the most suitable people to run the service.

Excellence in processing and execution

By pulling together industry veterans and young talents, we are proud to count on our proven experience in this field, translated into deep operational know-how and operational excellence.

Modern facilities.

We invest in state-of-the art networks and equipment in order to allow the best conditions for our operations.

Proximity

Romania has convenient flight connections to all Western Europe & North America, so you can reach us very easy.

